

PACIFIC SECURED BUY-IN®

EXECUTIVE SUMMARY

A solution for plan sponsors seeking to de-risk their defined benefit pension plans.

VALUE PROPOSITION

STABILITY

The plan asset (contract value) moves with the projected plan liability.

SIMPLICITY

With a single-premium payment, the plan risks for covered participants are transferred to Pacific Life.

FLEXIBILITY

The plan can be converted at any time to a Pacific Transferred Buy-Out® contract for no additional cost.

PACIFIC SECURED BUY-IN IS FOR PLAN SPONSORS SEEKING TO:

- De-risk without reducing the plan's funded status.
- Match plan assets and liabilities to reduce volatility while ensuring liquidity for monthly plan benefit payments.
- Transfer benefit risks such as investment risk, interest-rate risk, and longevity (mortality) risk.
- · Defer recognition of settlement loss.

BENEFITS FOR PLAN SPONSOR

 Funded status is not reduced like a buy-out because the Pacific Secured Buy-In contract value is held as an asset of the plan.

- Reduces plan-related volatility on the balance sheet and income statement.
- Provides monthly liquidity equal to the amount needed to pay covered retiree benefits.
- No change visible to plan participants.
- Plan sponsor chooses when to convert to a Pacific Transferred Buy-Out contract.

HOW IT WORKS

- Participant data is provided to Pacific Life for all participants to be covered by the contract.
- A single premium is paid by the plan sponsor.
- No ongoing additional fees or costs are

paid to Pacific Life.

- Contract value moves with plan liability as market interest rates change.
- Plan sponsor uses monthly bulk payment from Pacific Life to make individual payments to participants.

PACIFIC LIFE:

- Provides monthly contract value based on projected benefit payments for covered participants that are discounted using a blend of publicly available discount curves.
- Makes a single, monthly bulk payment to the pension plan equal to the aggregate monthly benefit payments for the covered participants.

CONTRACTHOLDER OPTIONS

 Convert to a Pacific Transferred Buy-Out contract for no additional cost.

INSURANCE PRODUCTS ARE ISSUED BY PACIFIC LIFE INSURANCE COMPANY IN ALL STATES EXCEPT NEW YORK, AND IN ALL STATES BY PACIFIC LIFE & ANNUITY COMPANY. PRODUCT AVAILABILITY AND FEATURES MAY VARY BY STATE.

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STRENGTH. STABILITY. SOLUTIONS.

TO LEARN MORE, PLEASE CALL YOUR DEDICATED PACIFIC LIFE REPRESENTATIVE OR CALL (877) 536-4382 (OPTION 1) OR EMAIL RETIREMENTINCOME@PACIFICLIFE.COM.

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CONTRACT FORM SERIES: 80-1291, 80-1297 (STATE VARIATIONS MAY APPLY) PRT0041-0524

